

QOPI® Certification Application Fees for Applicant Practices Outside the United States.

QOPI® abstraction is an ASCO member benefit with free participation to all outpatient practices with at least one ASCO member in good standing. For QOPI® Certification, cost is determined by the number of medical oncology and hematologist clinical FTEs at a participating practice, plus a fee based on the number of practice locations that administer chemotherapy. For applicants outside of the United States, there are additional fees that are country dependent, the applicant practice is responsible for the costs of the On-Site Survey including flight fees, hotels and ground expenses for 2 ASCO representatives, (a surveyor and ASCO volunteer). Additional fees for legal review may be assessed for applicants outside of the United States. Payment should only be sent after staff approval in the QCP Application and the invoice is generated. Each application fee covers the duration of the 3-year Certification term (if Certification is awarded), application fees are non-refundable.

Special Offer for Practice Groups/Organizations

International QOPI Certification is offering a **10% discount** for organizations certifying 6 or more practices in a calendar year. This 10% discount will only apply to the *certification fees* as determined by the total sum of Steps 1 and 2 (see below). Practices are required to schedule their surveys within the same period (2-3 weeks).

Step 1) FTE Cost Calculation

Determining Practice FTEs

Full Time Equivalent (FTE) is the ratio of the total number of clinical hours during a period (part time, full time, contracted) with the number of working hours in that period; or the proportion of time a medical oncologist or hematologist provides clinical care relative to a full-time schedule. The ratio units are FTE units, or equivalent employees working full-time (one FTE equals one employee working full-time). Clinical Hours are any hours devoted to the care of patients including charting, calls, clinical focused meetings etc.

For example: A practice has three clinicians working 50 hours, 40 hours, and 10 hours per week for a combined total of 100 hours. Assuming a full-time employee works 40 hours per week; the full time equivalent calculation is 100 hours divided by 40 hours, or 2.5 FTE.

QOPI Certification Program FTE Price Ranges	
1-3 FTEs	\$3,500
4-6 FTEs	\$6,000
7-9 FTEs	\$8,000
10-15 FTEs	\$10,000
16-20 FTEs	\$12,500
21-25 FTEs	\$14,000
26-30 FTEs	\$16,000

31-40 FTEs	\$18,000
41-50 FTEs	\$20,000

Step 2) Sites Cost Calculation

QOPI Certification Program Site Fees	
1-5 Sites	No additional fee
6-10 Sites	\$1,500
11-15 Sites	\$2,250
16-20 Sites	\$3,275
For practices greater than 20 practice sites the certification team will determine if the practice will be divided regionally or if extra fees will be applied.	

Step 3) Situational Fees

<u>Category</u>	<u>Description</u>	<u>Distribution of Work</u>	<u>Fees</u>
Situational Expenses	Legal and administrative costs	Additional International fees to cover obligatory legal review and additional administrative costs.	\$2000.00
Travel*	Travel: 1 business class	Flights will be booked through ASCO Direct Travel services 2 months prior to survey to accommodate decreased pricing and visa applications. Tickets will be booked according to ASCO travel policy.	\$6000.00 (EST.)
	Travel: 1-2 economy class round trip ticket for on-site survey	Surveys will be completed by a combination of the following: ASCO physician volunteer 1 QCP surveyor 1 ASCO staff <i>Countries may request to purchase flights directly if restrictions exist.</i>	\$2000.00 (EST.)
Accommodations and ground expenses	Travel costs to be arranged and covered directly by practice	Meals, hotel, and ground transportation to be provided directly by host country to accommodate 1 physician reviewer and/or 1 ASCO staff and 1 ASCO Surveyor.	No Fee – Cost Varies
*Travel for New Countries requires an ASCO physician volunteer to accompany the surveyor on the first practice visit. After Certification is established in the country, the surveyor may travel alone or with another ASCO staff member.			